

SCHICK

CIVIL CONSTRUCTION

August 12, 2021

Scott Jennings
SJ Construction Consulting, LLC
PO Box 37238
Honolulu, HI 96837 USA

RE: Letter of Reference - HeavyBid Training and Controls Design

Scott,

Thank you for the four days of training you provided Schick Construction Limited - two days of "design" work plus two days of actual estimating training.

The first two days you spent with us were a great help in developing the new direction we were taking our company in the estimating department. Your assistance and guidance in inputting labor, equipment, crews and the like were very helpful.

When you finished up days 3 and 4 with our estimating group, it was even better. Our team was able to walk away excited about this new product and the potential of our estimating and job cost controls. We are very excited about learning more about the HCSS suite of products.

We were very happy with your approach to teaching us and this combined with your industry knowledge helped tremendously in building our confidence in estimating, job cost controls, and HCSS as a whole!

Please do not hesitate to have anyone contact me if they have questions as to the product and/or your knowledge.

Cheers!



Ryan Smith
Waikato Regional Manager