



February 4, 2021

Scott Jennings
SJ Construction Consulting, LLC
PO BOX 37238
Honolulu, HI 96837

Re: Koss HeavyBid Implementation

Dear Sir:

Thank you for your assistance in the implementation of HeavyBid at Koss Construction this past week. We are in our infancy with this software but your knowledge gave us confidence that we will succeed in using this software to bid our work. Even though this training was held virtually due to the COVID-19 pandemic, your planning and delivery of the content was excellent. Every one of our questions was answered in a way that set Koss on a path to achieving our goals.

Feel free to use me as a reference for future clients of yours. Hope to meet you in person one day to personally express our gratitude and continue our relationship.

Sincerely,

A handwritten signature in blue ink that reads "BCF" followed by a long horizontal stroke.

Bryan C. Fox
Contract Management Director

BCF;jlk

General Contractors Since 1914

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