

November 23<sup>rd</sup>, 2016

Scott Jennings SJ Construction Consulting, LLC PO Box 37238 Honolulu, HI 96837

Subject: Letter of reference

Hi Scott,

Hope you are doing Well, the 2<sup>nd</sup> week of November, I attended the two-day class taught by you on the use of HCSS HeavyBid software. It really was a great class, specially your way of incorporating the real-time experiences of software and projects into your teaching - both my colleague Dan and I learned a great deal from you and are now implementing this knowledge into our own estimating practices here at MAS Building & Bridge, Inc.

It sure could have been a long two days with so much to learn, but you made it a lot more interactive and interesting because of your personality. We enjoyed getting to know you on a personal level both during the class and afterwards at the reception where we could talk about life outside of construction.

Should an opportunity arise where we could benefit from your industry knowledge, we will not hesitate to call. Thanks again and feel free provide my contact information to anyone that may be interested in hiring SJ Construction Consulting, LLC.

Sincerely,

Sid Nutakki

Estimator MAS Building & Bridge, Inc., 18 Sharon Avenue, Norfolk, MA 02056

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