CCB # 160018 WBE/ESB/DBE #4005

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February 6, 2017

Scott Jennings, PE SJ Construction Consulting, LLC PO Box 37238 Honolulu, HI 96837

RE: Thank you for your assistance

Scott,

Thank you for your time in our office in Gresham, Oregon on January 19 and 20. We recently made a decision to purchase HCSS HeavyBid and you were the contract trainer sent out to implement our software.

Although Andy (our lead estimator) had experience on the software, it was definitely advantageous for the company to have you here and for me specifically, since I am new to the software. We learned a lot from your instruction.

One thing I appreciated during your visit was the impact you had on the entire process, not just our use of HeavyBid. Based on discussions with you, we also went ahead and invested in another software for takeoff. Now we have two great softwares to help improve the quality and number of estimates we get out on a regular basis.

Thanks again for your help, and feel free to share my contact information with potential clients that may be interested in construction consulting services offered by you and your firm.

Sincerely,

Kendall Miller President