

Chris Drake Construction, LLC
11438 Stidham Rd., Conroe, TX 77302
Tel 936-828-2116 Fax 936-828-2816
CDrakeConstruction.com



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Scott,

Thank you spending a couple days with us in our Conroe, Texas office this week helping us shift into a new bidding software. We enjoyed having you on site and learned a lot during your visit.

We recently came out of an Excel estimating platform, so moving into HCSS' HeavyBid was a big change. I feel confident after your training that we're in a great spot to transition into this new software.

I wanted to specifically address the assistance and guidance you provided in accounting and cost controls. Currently our cost control system is somewhat limited. We do not have too much in place in the way of a master cost code system. We were very pleased to have been introduced by you into a system of coding both in the estimating phase and then immediately into budgeting. Thanks again for taking the time to help set up our master cost code list; it went beyond what we anticipated in the way of service. Thanks for doing what needed to be done - we appreciate it!

Please do not hesitate to have potential clients contact me regarding the quality and professionalism of your services.

Sincerely,

Jimmy Jimenez

A handwritten signature in blue ink, appearing to read "Jimmy Jimenez", with a long, sweeping underline that extends to the right.